



March 2008

Dear CCD Club,

As you evaluate your Health Club operations and look for new ways to improve your business, I would like you to consider talking to a new CCD partner – **ADP**. ADP offers many services specifically geared towards making Health Clubs more efficient, reducing their overall business costs, keeping them in regulatory compliance, and making them more profitable. We have worked closely with ADP to develop special packages and pricing designed exclusively for CCD members.

**ADP** offers the following benefits to Health Clubs:

- Effective pre-employment screening (reduces liability and improves retention)
- Reduced labor costs through automated labor tracking & efficient scheduling
- Regulatory compliance (wage & hour laws, payroll taxes, wage garnishments)
- Integration of back-office operations (payroll, time & attendance, club system)
- Increased profitability through Federal and State Tax Credits

To take advantage of these member benefits please contact:

Lin Conrad @ 510-243-1532, [linconrad@califclubs.com](mailto:linconrad@califclubs.com)

Scott Sousa (ADP) @ 925-321-2553, [scott\\_sousa@adp.com](mailto:scott_sousa@adp.com)

Yours in good health,

Lin Conrad, Executive Director

CCD